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| --- | --- | --- | --- | --- | --- | --- | --- | --- | --- |
| **Customer Name:** Click here to enter text.  **Customer Number:** Click here to enter text.  **Customer PO:** Click here to enter text.  **End User:** Click here to enter text.  **Sales Channel**: Click here to enter text.  **Quote Reference:** Click here to enter text.  **AAR Terms and Conditions Apply: YES**  **NO** | | | | | **Order Contact:** Click here to enter text.  **Shipping Contact:** Click here to enter text. | | | | |
| **Carrier:** Click here to enter text.  **Carrier Account:** Click here to enter text.  **Incoterms:**  **ExWorks (EXW)  FOB Origin**  **Free Carrier (FCA)  FOB Destination** | | | | |
| **Part Number** | **Cage Code** | **QTY** | **ECCN** | **Unit Cost** | | **Unit Sale** | **GMM $** | **GMM %** | **Tag#/PO#** |
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| Notes**:** | | | | | | | | | |
| Partial Shipments Approved? Yes No  Early Shipments? Yes No  Export License Required? Yes No  STA-36 Applied? Yes No  Other Exemption Applies (Canada)? Yes No  End User Statement Required? Yes No  PO/Email States End User? Yes No  DDTC Registration (ASC-WDL-0026) Required? Yes No  On File (Expiration Date: Click here to enter text.)  Export Compliance/EUC (ASC-WDL-0073) required? Yes No  On File | | | | | | | | | |

Sales Representative Signature: ­­­­­\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ Date: ­­­­­­­­­­­\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_

IERP Signature: ­­­­­­­­­­­\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ Date: ­­­­­­­­­­­\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_

Work Order: \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_